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# ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

OMB APPROVAL

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REPORT FOR THE PERIOD BEGINNING	01/01/09	AND ENDING 12/31	/09
	MM/DD/YY	***************************************	MM/DD/YY
A. RE	GISTRANT IDENTIFIC	ATION	
NAME OF BROKER-DEALER: Manage	rs Distributors, I	nc.	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BU	SINESS: (Do not use P.O. Bo	x No.)	FIRM I.D. NO.
333 West Wacker Drive			
	(No. and Street)		
Chicago	IL.	60606	200
(City)	(State)	(Zi	p Code)
NAME AND TELEPHONE NUMBER OF P Donald S. Rumery - 203-299-3522	ERSON TO CONTACT IN RI	EGARD TO THIS REPO	ORT
922242220 X SALUMANNA PARÍ FRONT DE REPORT DE SERVICIO	entern var var en	A)	Area Code – Telephone Numbe
B. ACC	COUNTANT IDENTIFIC	CATION	
INDEPENDENT PUBLIC ACCOUNTANT	whose opinion is contained in	this Report*	
PricewaterhouseCoopers, LLP			
	(Name - if individual, state last, fir.	st, middle name)	
2001 Market St, Suite 1700	Philadelphia	PA	19103
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant			
☐ Public Accountant			
☐ Accountant not resident in Un	ited States or any of its posses	sions.	
	FOR OFFICIAL USE ON	LY	30 A Life Life Life Life Life Life Life Life

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

# OATH OR AFFIRMATION

I, Donald S. Rumery	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial st Managers Distributors, Inc.	tatement and supporting schedules pertaining to the firm of , as
of December 31	, 2009, are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, princi classified solely as that of a customer, except as follows	pal officer or director has any proprietary interest in any account s:
	Signature  Treasurer  Title
Computation for Determination of the Reserve  (k) A Reconciliation between the audited and unautonsolidation.  (l) An Oath or Affirmation.  (m) A copy of the SIPC Supplemental Report.	Subscribed and sworn to before me this 22hd cay of February, 20 10  Keein Cohl  NOTABY PUBLIC MY COMMISSION EXPIRES MAR. 31, 2012  or Partners' or Sole Proprietors' Capital. ed to Claims of Creditors.  quirements Pursuant to Rule 15c3-3.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Managers Distributors, Inc.
(a wholly-owned subsidiary of Managers Investment Group LLC)
Index

December 31, 2009 and 2008

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## Report of Independent Auditors

To the Board of Directors of Managers Distributors, Inc.:

In our opinion, the accompanying balance sheets and the related statements of operations, changes in shareholder's equity and cash flows present fairly, in all material respects, the financial position of Managers Distributors, Inc. (the "Company") at December 31, 2009 and December 31, 2008, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule I is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchanged Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Price state on Carpero LCP Philadelphia, PA February 19, 2010

Managers Distributors, Inc.
(a wholly-owned subsidiary of Managers Investment Group LLC)
Balance Sheets

**December 31, 2009 and 2008** 

	2009	2008
Assets Cash and cash equivalents Due from related parties (Note 5) Prepaid income taxes Prepaid expenses and other current assets	\$ 1,571,030 225,427 78,125 271,566	\$ 1,382,108 241,122 9,926 338,966
Total assets	\$ 2,146,148	\$ 1,972,122
Liabilities and Shareholder's Equity Liabilities		
Distribution fee payable	\$ 349,054	\$ 189,153
Broker-dealer fee payable	- 59,272	13,870 50,000
Due to related parties (Note 5) Other	115,728	242,603
Total liabilities	 524,054	 495,626
Shareholder's Equity Common stock (50,000 shares authorized, 1,000 shares issued		
and outstanding; par value \$.01 share in 2009 and 2008)	10	10
Paid-in capital	129,990	129,990
Retained earnings	 1,492,094	 1,346,496
Total shareholder's equity	 1,622,094	 1,476,496
Total liabilities and shareholder's equity	\$ 2,146,148	\$ 1,972,122

Managers Distributors, Inc. (a wholly-owned subsidiary of Managers Investment Group LLC) Statements of Operations Years Ended December 31, 2009 and 2008

	2009	2008
Revenues (Note 5) Cost of revenue	\$ 2,372,445 (1,627,718)	\$ 2,489,343 (1,582,072)
Total net revenue	744,727	907,271
Expenses Allocable cost from Parent (Note 5) Office general and administrative FINRA fees Professional fees Contributions (Note 2) Total expenses	218,000 43,980 88,713 150,547 ————————————————————————————————————	115,000 71,058 147,210 129,110 300,000 762,378
Income from operations Investment income Income before income taxes	243,487 4,123 247,610	144,893 34,401 179,294
Provision for income taxes	(102,012)	(210,836)
Net income (loss)	\$ 145,598	\$ (31,542)

Managers Distributors, Inc.
(a wholly-owned subsidiary of Managers Investment Group LLC)
Statements of Changes in Shareholder's Equity
Years Ended December 31, 2009 and 2008

	 nmon tock	Paid-in Capital	Retained Earnings	Total
Balance, December 31, 2007 Net loss	\$ 10 -	\$ 129,990 -	\$ 1,378,038 (31,542)	\$ 1,508,038 (31,542)
Balance, December 31, 2008	 10	129,990	1,346,496	1,476,496
Net income	 _	 -	145,598	145,598
Balance, December 31, 2009	\$ 10	\$ 129,990	\$ 1,492,094	\$ 1,622,094

Managers Distributors, Inc. (a wholly-owned subsidiary of Managers Investment Group LLC) Statements of Cash Flows

Years Ended December 31, 2009 and 2008

	2009	2008
Cash flows provided by operating activities		
Net income (loss)	\$ 145,598	\$ (31,542)
Adjustments to reconcile net income (loss) to net cash provided		
by (used in) operating activities		
Increase in accounts payable and other liabilities	28,428	200,690
Decrease in accrued income taxes	-	(201,666)
Increase in prepaid income taxes	(68,199)	(9,926)
Decrease in due from related parties	15,695	55,470
Decrease (increase) in prepaid expenses and other current assets	 67,400	 (37,040)
Net cash provided by (used in) operating activities	 188,922	 (24,014)
Cash flows used in investing activities		 -
Cash flows used in financing activities	-	 -
Net increase (decrease) in cash and cash equivalents	188,922	(24,014)
Cash and cash equivalents		
Beginning of year	 1,382,108	 1,406,122
End of year	\$ 1,571,030	\$ 1,382,108

(a wholly-owned subsidiary of Managers Investment Group LLC)
Notes to Financial Statements
December 31, 2009 and 2008

## 1. Organization and Nature of Business

Managers Distributors, Inc. (the "Company") is a broker-dealer registered with the Securities and Exchange Commission pursuant to Section 15 of the Securities Exchange Act of 1934, is a member of the Financial Industry Regulatory Authority, Inc. ("FINRA"), and is incorporated under the Laws of Delaware. The Company's principal business activity is to act as a distributor of Managers Investment Group LLC's (the "LLC") family of funds (the "Funds") known as Managers.

The Company is a wholly-owned subsidiary of the LLC, an independently managed subsidiary of Affiliated Managers Group, Inc. ("AMG"), an asset management holding company whose stock is listed on the New York Stock Exchange.

### 2. Summary of Significant Accounting Policies

The financial statements are prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts included in the financial statements and disclosure of contingent assets and contingent liabilities at the date of the financial statements. Actual results could differ from those estimates.

### Revenue

The Company earns its revenue from the distribution of mutual funds. The Company earns 12b-1 fees, underwriter's commissions and contingent deferred sales charges (CDSC). The 12b-1 fees are calculated based on various rates depending on the assets of a particular class of mutual fund shares. Contingent deferred sales charges are earned from mutual fund shareholders at varying rates ranging from 1% to 5%, depending on the class of mutual fund shares, determined at the shareholder's redemption date. The Company also earns distribution revenue from the LLC, as further described in Note 5.

### **Cost of Revenue**

The Company pays distribution fees for marketing and selling fund shares, such as compensating brokers and others who sell fund shares and pay for advertising, the printing and mailing of prospectuses to new investors, and the printing and mailing of sales literature. The Company capitalizes commissions paid on B and C shares and recovers them by straight-line amortization over the period a CDSC may be payable by the shareholders, subject to certain adjustments related to actual experience of share redemptions and the imposition of the CDSC.

### Expenses

Expenses in 2008 include charitable contributions paid and accrued by the company in the total amount of \$300,000 pursuant to the settlement of a regulatory inquiry by the State of Connecticut, Department of Banking, Division of Securities and Business Investments.

### Cash and Cash Equivalents

The Company considers all highly liquid investments purchased with a maturity of three months or less, including money market funds, to be cash equivalents.

(a wholly-owned subsidiary of Managers Investment Group LLC)

**Notes to Financial Statements** 

**December 31, 2009 and 2008** 

### Concentrations

Financial instruments, which potentially subject the Company to concentrations of credit risk, consist principally of bank deposits and money market funds. The Company maintains cash balances with financial institutions, which do not exceed the federally insured limit of \$250,000 for December 31, 2009 and December 31, 2008 per institution. The Company also maintains investments in money market funds, which are not federally insured.

### **Fair Value Measurements**

Various inputs may be used to determine the value of the Company's investments. These inputs are summarized in three broad levels for financial statement purposes. The inputs or methodologies used to value securities are not necessarily an indication of the risk associated with investing in those securities.

Level 1 - Quoted market prices for identical instruments in active markets;

Level 2 – Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs, or significant value drivers, are observable; and

Level 3 – Prices reflecting the Company's own assumptions concerning unobservable inputs to the valuation model.

All of the Company's financial instruments at December 31, 2009 are Level 1 instruments.

### 3. Income Taxes

A summary of the provision for income taxes is as follows:

Current	2009			2008		
Federal	\$	86,664	\$	185,155		
State		15,348		25,681		
	\$	102,012	\$	210,836		

The Company's effective income tax rate differs from the amount computed by using income before income taxes and applying the U.S. federal income tax rate to such amount because of the effect of the following items:

	2009	2008
Tax at U.S. federal income tax rate	35.0%	35.0%
State income taxes, net of federal benefit	5.2%	5.2%
Non-deductible expenses	1.0%	77.4%
	41.2%	117.6%

(a wholly-owned subsidiary of Managers Investment Group LLC)
Notes to Financial Statements
December 31, 2009 and 2008

Accounting principles generally accepted in the United States of America set forth a minimum threshold for financial statement recognition of the benefit of a tax position taken or expected to be taken in a tax return. The Company did not have any unrecognized tax benefits in the accompanying financial statements. In the normal course of business, the Company is subject to examination by federal, state, local and foreign jurisdictions, where applicable. As of December 31, 2009, the tax years that remain subject to examination by the major tax jurisdictions under the statute of limitations is from the year 2006 forward (with limited exceptions)

### 4. Net Capital Requirements

As a registered broker-dealer, the Company is subject to the Uniform Net Capital Rule 15c3-1 of the Securities and Exchange Commission. This rule requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. As of December 31, 2009, the Company had net capital of \$1,016,541 of which \$981,604 was in excess of the minimum net capital required of \$34,937. As of December 31, 2008, the Company had net capital of \$860,052 of which \$827,011 was in excess of the minimum net capital required of \$33,041. The Company's ratio of aggregate indebtedness to net capital was 0.5155 to 1 as of December 31, 2009, and was 0.58 to 1 as of December 31, 2008.

The operations of the Corporation are limited to the purchase, sale, and redemption of redeemable securities of registered investment companies. Accordingly, the reserve and possession or control provisions of Rule 15c3-3 under the Securities Exchange Act of 1934 do not apply under the exception followed by Paragraph (k)(1)(3) of that Rule.

### 5. Related Party Transactions

The Company provides distribution services for mutual fund shares in The Managers Funds, Managers AMG Funds, Managers Trust I and Managers Trust II. Revenues from these services totaled approximately \$2.1 million and \$2.2 million in 2009 and 2008, respectively. Approximately \$225,000 and \$218,000 was included in due from related parties at December 31, 2009 and 2008, respectively. The Company pays distribution platform fees on behalf of the Funds, which are reimbursed by the LLC. Pursuant to a services agreement between the Company and the LLC, the LLC pays the Company a fee equal to 105% of certain service costs as defined in the agreement. The fee revenue from the LLC totaled approximately \$287,000 and \$323,000 in 2009 and 2008, respectively. Approximately \$59,000 was included in due to related parties at December 31, 2009 and \$23,000 was included in due from related parties at December 31, 2009 and 2008, respectively.

The LLC assumes certain of the Company's direct and indirect overhead expenses such as occupancy, telephone, administrative and certain personnel costs. The officers of the Company serve as officers to related companies, including the LLC. The LLC pays these costs and allocates a representative portion of those costs to the Company. The allocated costs totaled approximately \$218,000 and \$115,000 in 2009 and 2008, respectively, and are included in the statements of operations as allocable cost from parent.

(a wholly-owned subsidiary of Managers Investment Group LLC) Notes to Financial Statements
December 31, 2009 and 2008

The Company invests cash in the Managers Money Market Fund, to which the LLC provides administrative and shareholder services. As of December 31, 2009 and 2008, the Company had approximately \$1,522,000 and \$1,322,000, respectively, in the Managers Money Market Fund, which is included in cash and cash equivalents on the balance sheets. Investment income earned on those investments totaled approximately \$4,000 and \$33,000 in 2009 and 2008, respectively.

## 6. Subsequent Event Evaluations

Management has evaluated the impact of all subsequent events on the Company through February 19, 2009, the date the financial statements were available for issuance, and has determined that no subsequent events require recognition or disclosure in the financial statements.

**Supplemental Information** 

Schedule I

(a wholly-owned subsidiary of Managers Investment Group LLC)
Computation of Net Capital Under Rule 15c3-1 of the
Securities and Exchange Commission

**December 31, 2009** 

Computation of Net Capital	
Total shareholder's equity	\$ 1,622,094
Deduct non-allowable assets for net capital	(575,118)
Other deductions and/or charges	 
Net capital before haircuts on securities positions	1,046,976
Haircuts on securities positions	 (30,435)
Net capital	\$ 1,016,541
Computation of Aggregate Indebtedness	
Total liabilities from Statement of Financial Condition	\$ 524,054
Total aggregate indebtedness	\$ 524,054
Ratio of aggregate indebtedness to net capital	 0.5155 to 1
Computation of Basic Net Capital Requirement	
Net capital requirement	\$ 34,937
Net capital in excess of requirement	 981,604
Net capital	\$ 1,016,541
Excess net capital at 1000%	\$ 956,541

There are no differences between the computations of basic capital under Rule 15c3-1 of the Securities and Exchange Commission above and as contained in the unaudited FOCUS Report dated February 3, 2010.

Schedule II

(a wholly-owned subsidiary of Managers Investment Group LLC)
Computation for Determination of Reserve Requirements Under
Rule 15c3-3 of the Securities and Exchange Commission
December 31, 2009

The operations of the Corporation are limited to the purchase, sale, and redemption of redeemable securities of registered investment companies. Accordingly, the reserve and possession or control provisions of Rule 15c3-3 under the Securities Exchange Act of 1934 do not apply under the exception followed by Paragraph (k)(1)(3) of that Rule.



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To Board of Directors of Managers Distributors, Inc.

In planning and performing our audit of the financial statements of Managers Distributors, Inc. (the "Company") as of and for the year ended December 31, 2009, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (the "SEC"), we have made a study of the practices and procedures followed by the Company, including consideration of control activities for safeguarding securities. This study included tests of compliance with such practices and procedures, that we considered relevant to the objectives stated in Rule 17a-5(g), in making the following:

- 1. The periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11); and
- 2. Determining compliance with the exemptive provisions of Rule 15c3-3.

Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13; and
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.



A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first, second, and third paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2009 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, Financial Industry Regulatory Authority and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Pricevatatione Confer CLP Philadelphia, PA

February 19, 2010

Managers Distributors, Inc. (a wholly-owned subsidiary of Managers Investment Group LLC) Financial Statements and Supplemental Information December 31, 2009 and 2008